

Fig. 1

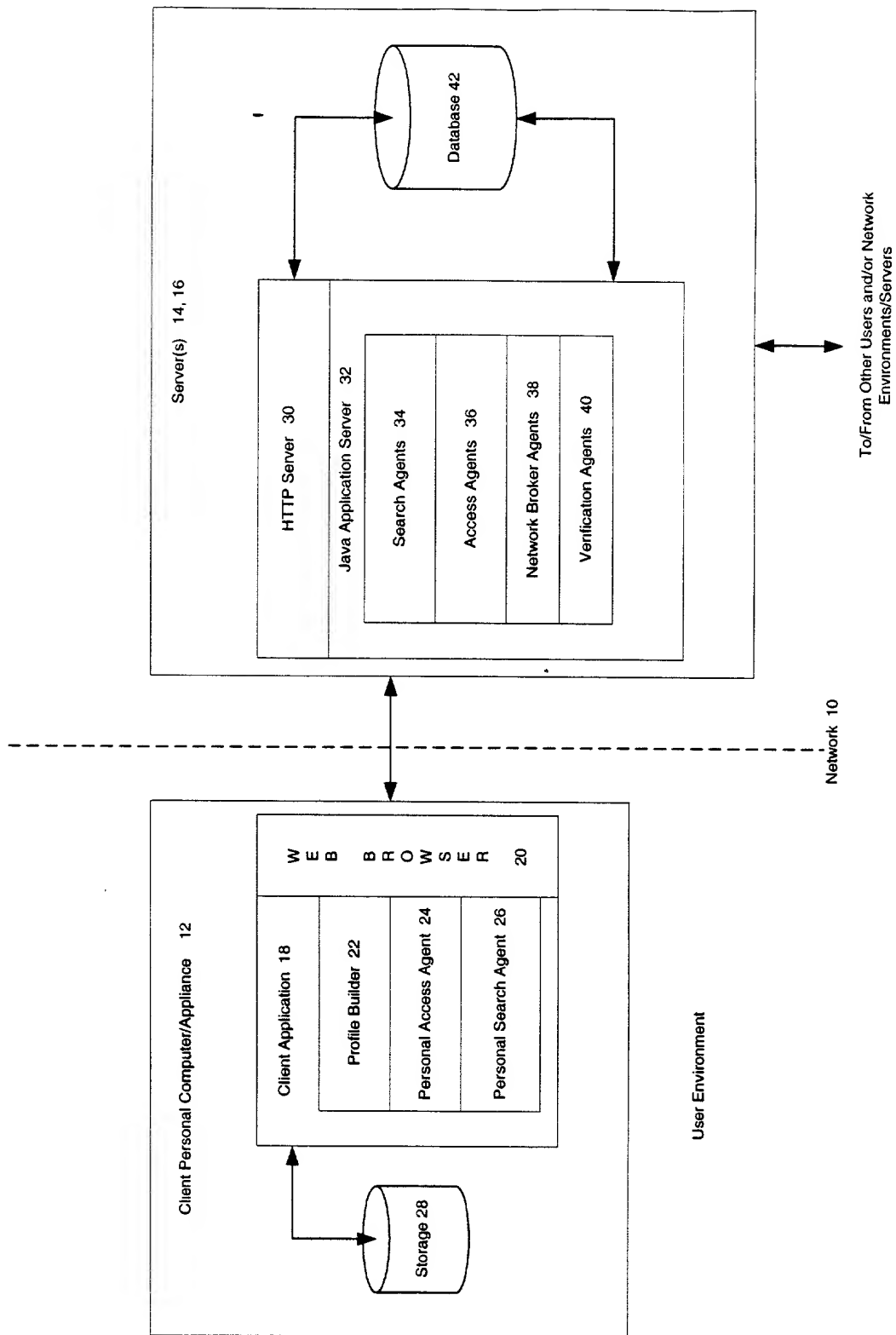


Fig. 2

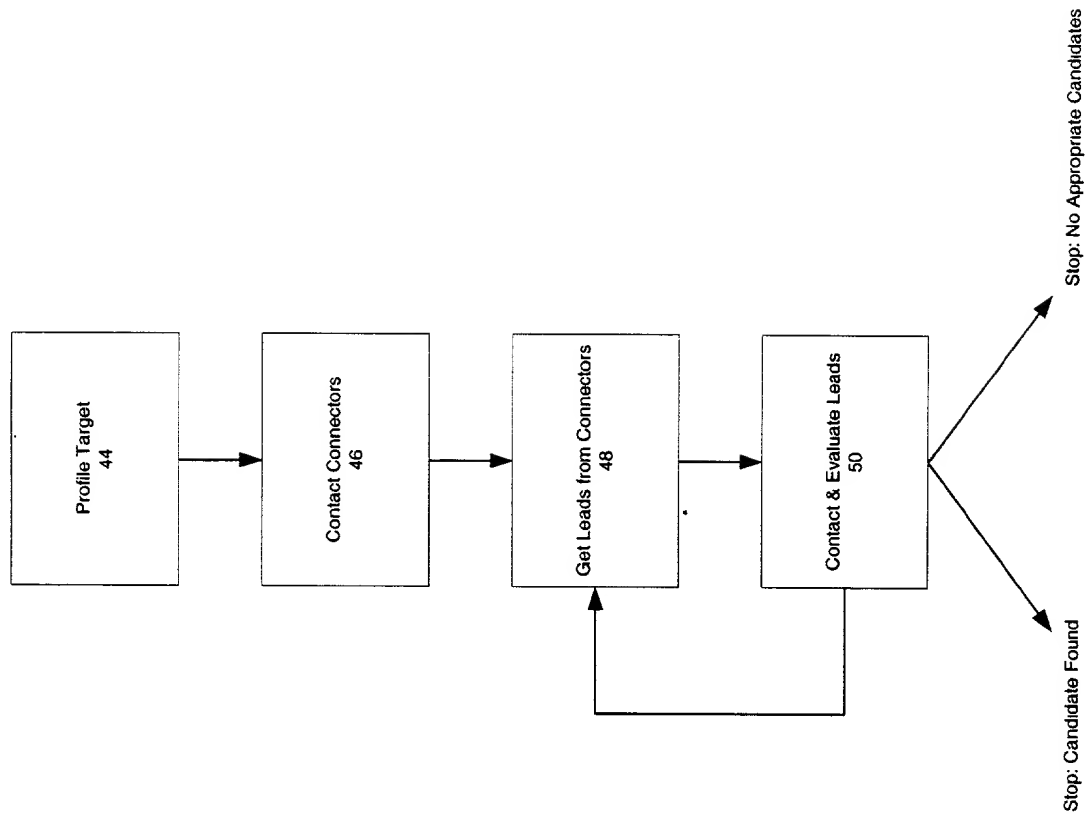


Fig. 3

File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

NEI DATA

Julia Ingerson

Search Type:

Objective:

Description:

Mid-size international telecommunications consulting firm seeking full-time team member for six month project with Italian client. Consultant should have extensive experience in projecting wireless network capital and operating costs for high-speed last mile wireless networks at 18 GHz and 38 GHz. Must speak Italian and be able to travel 50% of time

Extent of Search

☒ Limit the search to
 

☒ My contacts
 

62

☒ Contacts of my contacts
 

Number of levels:

Organization:

☒ Members of
 

Contacts of members

☐ No limit

Add Search Criteria

☒ Target
 ☐ Likely Connectors
 

60

Search Criteria	Weight	And / Or
Industry = "Telecommunications"	• • •	and
Expertise = "wireless last mile networks"	• • •	and
Language includes "Italian" - fluent	• •	

Change...

Delete

Save...

New/Open

Cancel

Fig. 4

File

My Pro

Search Type: ☒ Busi ☐ Cons

Objective: ☐ Description:

Mid-size international  
full-time team ment  
Consultant should  
network capital and  
networks at 18 GH.  
travel 50% of time

Add Search Criteri

Search Criteria

Industry = "Teleco

Expertise = "wirele

Language includes

Change..

Net Deva - Verification

Verification

Extent of Search

Select the largest acceptable extent of contacts to search

☒ My direct contacts  
☐ People in my organization  
☐ Contacts of my contacts  
☐ Contacts of people in my organization  
☒ Multiple Links Max. links 2  
☐ All Net Deva contacts -- no links required

64

Minimum Link Values

☐ Reference Check Required  
☐ Certification Required

Only find connections with these minimum link values.

Trust

Medium

Verification by others

Friendship

Any Value

Integrity

Professional Value

Any Value

Competence

Fig. 5

File Edit View Window Help		Net Deva Projects	
Project Name [Competitive Assessment]		Security Medium	OK Cancel
Overview Team Tasks Requirements			
Project of [Julia Ingerson]			
Project for [J&J Electronics]			
Suite project Task of			
Summary (Objectives, Time frame, etc.)			
Priority Medium	Start	Due	
Current Status		Completion Date	
Project Management		Notify	

<b>Projects</b>	<b>All Lists</b>	<b>Personal</b>	<b>Social Concern</b>	<b>Work</b>	<b>For Clients</b>	<b>J&amp;J Eb</b>	<b>Myers</b>	<b>Weing.</b>	<b>Finance</b>	<b>Marketing</b>	<b>Organizati</b>	<b>Research</b>	<b>Product D</b>	<b>Professional I</b>
Show	[All Lists]													

Status Bar

Fig. 6

File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

Nel Deva

Julia Ingerson

Find in contacts list

Look for:

Find now

☐ Not finding it? Try Advanced Find
 ☐ Show folders for organizing contacts

Show

My direct contacts

People

Organizations

Add Contact

Customize View

Name	Organization	Email	Phone
Albert, Dick	Community Development Inter	daibe@commun.com	2-219-0087
Allen, Harrison	Allen and Associates	hallee@allen.com	(301)469-9269
Biel, Sue	Marketing Associates	sbiel@market.com	(212)724-9217
Black, Mary	Black and Associates	mblac@black.com	(203)791-3999
Bonaire, Madelyn	Bonaire Consulting	mbona@bonair.com	(301)371-7100
Boston, Jane	Hartplace Consulting	jane@hartplace.com	(202)628-4323
Dinterson, Thomas	Down River Ventures	tdint@downr.com	(617)487-7060
Gladinsky, Steve	United Nations Development P	sglad@united.com	(212)906-6337
Hartfelt, Marvin	The World Bank Group	mhart@thewo.com	(202)473-0687
Allen, Harrison	Allen and Associates	hallee@allen.com	(301)469-9269
Biel, Sue	Marketing Associates	sbiel@market.com	(212)724-9217
Black, Mary	Black and Associates	mblac@black.com	(203)791-3999

Detail

Delete

Show Contacts Of

Make Direct Contact

Fig. 7

File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

Net Deva

Julia Ingerson

Search Results

View/Edit

11:10 AM

How Connected to Me

Messages

Match	Name	How Connected to Me	Messages
95%	Paolo Alba	Harold Peterson - Strong connection	Yes
95%	Code: A423	Jennifer White - Strong connection	
70%	Angelica Wolinsky	Direct contact - Medium connection	
70%	Code: A424	Jane Harris - Medium connection	
60%	Marie Montmarto	no connectors	

Show Search Criteria

Save

Close

Fig. 8



File	Edit	View	Applications	Help

My Profile	Contacts	Search	Access	Organisation profile

Nel Deva

Julia Ingerson

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Summary	Match Details	Profile	Notes	Match 95%	Status Not Contacted	Rank Unranked
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### Name: Paolo Alba

Job title: Senior Consultant

Organization: BigFive Consulting

City: Santa Clara, CA USA

E-mail: palba@bigfiveco.com

Phone:

### Messages

Target's access agent responded to your ANONYMOUS search.

### Connectors

**Harold Peterson**

Client of mine. Strong Connection

In same organization as target;

Strong connection

### Actions

Email: Paolo Alba    Identify Me    Anonymous

Add to My Contacts    Look at Target's View of Me

Find More Like This    Delete

Fig. 9